

# 2006 fund manager survey

Company Name	Contact details	Value of charity clients managed	Specialist charity unit	Total number of Charity clients	Number of discretionary clients	Value of discretionary funds
Aberdeen Asset Management	Cameron Glasgow 0131 313 6375	£715m	yes	24	24	£715m
Arbuthnot Latham & Co., Limited	David P Kidd 020 7012 2500	n/a	Y	n/a	n/a	n/a
Barclays Global Investors	Brigid Jackson 020 7668 8337	-	N	105	105	£4,860m
Barclays Wealth	Guy Davies 020 7114 8454	£2,303m	Y	1,725	872	£1,262m
Baring Asset Management	020 7214 1802	£546m	Y	128	128	£546m
BlackRock	Mark Johnson 020 7743 3200	£3.3bn	Y	5,000	181	£2,720m
Brewin Dolphin Asset Management	Vinay Bedi 0191 279 7300	£1.2bn	Y	1,598	1,278	£1.05bn
Cazenove Capital Management Limited	John Gordon 020 7155 5617	£2.2bn	Y	589	285	£1.3bn
CCLA Investment Management Limited	Mike Goddings 020 7489 6020	£4,389.7m	Y	49,090	3	£42.5m
Central Finance Board of the Methodist Church	Bill Lane 020 7496 3630	£1,155m	Y	7000	10	£500m
Charities Aid Foundation (CAF)	Mark Morford 08702 643 296	£590.6m	Y	1,230 customers 3,413 accounts	0	0
Cordea Savills	Alison Puhar 020 7409 8758	£377m	Y	847	846	£348m
GAM London Limited	Nick Barran 020 7393 8730	£215m	n/a	67	4,352	£9,661.43m
Henderson Global Investors	Michael Cox 020 7818 4433	£214m	N	2	162	£1,510m
HSBC Investments (UK) Limited	Alistair Peel 020 7024 0538	£1,515m	Y	443	349	£1,282m
Investec Asset Management	John Hildebrand 020 7597 2000	£317m	Y	20	20	£317m
J O Hambro Investment Management	Hugh Grootenhuys 020 7484 7488	£190m	N	69	1,900	£2.7bn
JPMorgan Asset Management	Katie Delacombe 020 7742 5307	£1.268bn	Y	300	15	£1.129bn
King & Shaxson	Linda Bennett 020 7426 5953	£1m	Y	2 (ethical)	70 (ethical) 3 (cash mngmnt)	-
Lazard Asset Management Limited	Susan Gostick 020 7448 2500	£456m	n/a	58	58	£456m
Legal & General Investment Management Limited	Aisling Behrman 020 7528 6650	£1.9bn	Y	45	n/a	n/a
Martin Currie Investment Management Limited	Donny Hay 0131 479 5985	£1.1bn	Y	22	130	£8.9bn
M&G Investments	Richard Macey 020 7548 3731	£1.8bn	Y	12,000	n/a	n/a
Mayfair Capital Investment Management Limited	James Thornton 020 7495 1929	£80m	Y	1	1	£80m
Morgan Stanley Quilter	Tim Maile 020 7662 6372	£370m	Y	337	206	£285m
Newton Investment Management Limited	Ruth Murphy 020 7163 2066	£3.7bn	Y	372	296	£3.6bn
Rathbone Investment Management Limited	Emily Morris 020 7399 0000	£819.27m	Y	494	464	£792m
RCM - a company of Allianz Global Investors	Philip Dawes 020 7065 1443	£1,785m	N	86	60	£1,143m
Rensburg Sheppards Investment Management Ltd	Charles Mesquita 020 7597 1283	£1.85bn	Y	1,730	1,397	£1,485m
Sarasin Chiswell	Robert Ward 020 7038 7041	£1,539m	Y	165	125	£1,372m
Singer & Friedlander Investment Management	David Scott 020 3205 5818	-	Y	118	118	£291m
Shroders plc	Richard Robinson 020 7658 4408	£2.2bn	Y	210	203	£2.2bn
Taylor Young Investment Management	Johnny McClintock 020 7378 4558	£34.375m	N	26	26	£34.375m
UBS	David Rowe 020 7568 7738	£2,524m	Y	502	327	£2,108.6m

Specialist areas of expertise	Minimum segregated portfolio size	Minimum segregated portfolio fee	Minimum unit trusts investment	Unit trusts charges per year	Minimum CIF initial investment	CIF charges per year
Global/emerg mrkt equities, fixed income, high yield debt	£20m	neg	varies	varies	£1,000	varies
n/a	£1m	£10,000	n/a	n/a	n/a	n/a
Passive strategies, alternative investments, cash mngmnt	£200m	neg	neg	£15,000 min	£10m	£15,000
Segregated discretionary prtfllo mngmnt, structured products, cash mngmnt	£500,000	£7,500	none	0.75%	n/a	n/a
Equity, fixed income, hedge funds	£3m	£12,500	£10,000	0.5%	£10,000	0.5%
Multi-asset	£15m	£50,000	n/a	n/a	from £500 to £1,000	(max) from 0.4% to 1%
Structured products	£500,000	£5,000	n/a	n/a	n/a	n/a
Equities, fixed income alternative investments	£10m	£48,500	n/a	n/a	£10,000	0.4% to 1.5%
Pooled funds, property, SRI	£25m	various	n/a	n/a	various	various
Ethical investment	£5m	neg	n/a	n/a	£1,000	0.2% to 0.25%
Making top-class investments available to charities of all sizes	0	0	n/a	n/a	£1,000	0.3% to 0.64%
Property	n/a	n/a	n/a	n/a	n/a	n/a
Actively mngd, discretionary portfolio mngmnt	£1m	1%	£3,000	1%	n/a	n/a
Equities, fixed income, property, private capital, cash mngmnt	varies	varies	neg	varies	n/a	n/a
Portfolio mngmnt on "unfettered" de-polarised basis	£0.75m	£4,000 to £15,000	n/a	n/a	£2,500	0.3% to 0.5%
Asset allocation & specialist equity and fixed income mngmnt	£15m	n/a	n/a	n/a	n/a	n/a
Equity (international focus), oriented portfolios	£1m	from 1%	£25,000	1.5% retail 1% institutional	n/a	n/a
Investment mngmnt all classes, UK equity & bond CIF for charities	n/a	£100,000 p.a.	various	various	£1,000	0.25% to 0.5%
Ethical - direct active multi-asset fund mngmnt	£250,000 (ethical) £5m (cash)	£2,500 p.a. (ethical) £10,000 p.a. (cash)	£7,000 (ethical) £1m (cash)	0.2% to 1.5%	n/a	n/a
Stock picking, shaping investment strategy	£30m	£170,000	£2,000 (retail) £100,000 (institutional)	varies	n/a	0.5%
Index equity/bonds - UK/global active bond & property funds	varies	varies	£100,000 (institutional)	varies	£1,000	varies
Equity investment mngmnt	£20m	0.5% first £10m 0.30% remainder	n/a	n/a	n/a	n/a
Pooled fund management, equities, fixed income	n/a	n/a	n/a	0.4625%	n/a	0.3%
Property investment mngmnt	£50m	£250,000	£50,000	0.85% 0.77% over £100m	n/a	n/a
Discretionary segregated portfolios	£200,000	n/a	n/a	n/a	n/a	n/a
Balanced, higher income, global equity, diversified assets & ethical mandates	£4m	£28,000 pa	main: £5000 other: £250,000	main: 0.6% other: 0.8% to 1.25%	£5,000	0.6%
Specialised ethical service, bespoke investment portfolio service	£250,000	0.4% to 0.6%	£250,000	varies	n/a	n/a
Chariguard (CIF) - index tracking various asset classes	£25m	£100,000 p.a.	n/a	n/a	£10,000	various
Asset allocation, segregated portfolio, property	n/a	n/a	n/a	n/a	£25,000	0.47% (Charities Property Fund)
Segregated and specialist mandates, Alpha CIFs	£7m	£47,500	£2,500	1.25% to 1.5%	£1,000	0.75%
Segregated individually mngd portfolios, CIFs & Specialist Mandates (SRI)	£500,000	£3,750	n/a	n/a	n/a	n/a
Strategic asset allocation and charity sector initiatives	£3m	n/a	varies	varies	£1,000	0.3% to 0.5%
n/a	£400,000	£5,000	£7,000	up to 1.5%	n/a	n/a
Strategic asset allocation, expertise in all asset classes	£1m	neg	£250,000	neg	n/a	n/a