# Suppliers Directory

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## ACCOUNTANTS AND AUDITORS

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| GSM & Co | 21-27 Lamb's Conduit Street, London WC1N 3GS | Richard Hill | Doing the right thing since 1918  
From a single office in Central London, our team of Charity experts advise more than 80 NFP and Charity organisations on their financial reporting and performance.  
Year after year they know GSM will always do the right thing by them, their supporters and beneficiaries.  
Renowned for our wise counsel in your sector, we provide value for money, auditing excellence, charity accounting expertise and the highest levels of partner-led service, giving every good cause reason to review their accountancy provision.  
Contact us now to arrange a meeting. |
| Griffin Stone Moscrop & CO | 21-27 Lamb's Conduit Street, London WC1N 3GS | Richard Hill | Doing the right thing since 1918  
From a single office in Central London, our team of Charity experts advise more than 80 NFP and Charity organisations on their financial reporting and performance.  
Year after year they know GSM will always do the right thing by them, their supporters and beneficiaries.  
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## ASSOCIATIONS

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| ACEVO | Regent's Wharf, 8 All Saints Street, London N1 9RL | | The Association of Chief Executives of Voluntary Organisations (ACEVO) supports members by providing access to:  
- Third sector leadership and governance resources to support boards and senior management teams  
- Information, publications and reports on key third sector issues  
- Conferences, courses and networking opportunities to enhance skills and build knowledge  
- Dedicated helplines and support services such as CEO in Crisis - a service for third sector CEOs facing disputes with their board.  
ACEVO also acts on behalf of members; connecting members to key contacts in government. |
| Charity Finance Group | 15-18 White Lion Street, London N1 9PG | | Charity Finance Group (CFG) is the charity that champions best practice in finance management in the charity and voluntary sector. Our vision is of a financially confident, dynamic and trustworthy charity sector. With this aim in sight, CFG delivers services to its charity members and the sector at large which enable those with financial responsibility to develop and adopt best practice.  
With more than 1,300 member charities, managing over £19.3 billion, we are uniquely placed to challenge regulation which threatens the effective use of charity funds, drive efficiency and help charities to make the most out of their money.  
For more information please visit www.cfg.org.uk |
| Institute of Fundraising | Charter House, 13-15 Carteret Street, London SW1H 9DJ | | The Institute of Fundraising (IoF) is the professional membership body for fundraising in the UK.  
**Our vision:** Excellent fundraising for a better world  
**Our mission:** Creating the environment and understanding for fundraisers to excel  
We support our individual members, organisations as well as the fundraising community and the general public and donors through:  
- Leadership and representation  
- Best practice and compliance  
- Education and networking  
- Championing and promoting fundraising as a career choice.  
We are a charity that supports charities and public benefit organisations in connecting donors and supporters with the causes they care passionately about.  
Excellent fundraising is the essential ingredient that enables us to make the world a better place. Find out how we can enable you to be the best fundraiser you can be. |

## BANKING

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| Charity Bank Limited | Fosse House, 182 High Street, Tonbridge, Kent, TN9 1BE | | If you could borrow from a bank run for and owned by charities and social purpose organisations, would you be interested?  
Every single one of our shareholders is either a charitable trust, foundation, or social purpose organisation; our mission is to support your mission.  
You can apply for loans from £50,000 to £3.25 million and more in partnership with other lenders.  
We offer loans to support your organisation, a deep interest in what you do and a team of regional managers that is there to be your partner in doing good.  
Talk to our lending team to enquire about a loan. |
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**BANKING**

**Triodos Bank**

Triodos Bank offers a fresh approach to banking. Our mission is to make money work for positive social, environmental and cultural change.

We do this by only lending money to businesses and projects which benefit people and the planet, including charities and community groups.

This means our depositors know their money is used to make a positive impact, while still receiving a fair return. And the charities we lend to receive informed advice, based on our team’s in-depth understanding of how to balance financial and ethical business objectives.

We offer a range of services for organisations of all sizes, including:

- Term loans and overdrafts
- Deposit and current accounts
- Corporate finance (capital raising)

Visit triodos.co.uk to find out more.

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**Unity Trust Bank plc**

Looking for a bank that understands your charity?

Unity Trust Bank was rated No.1 for Sector Knowledge in an independent charity banking survey (2014) and was also rated top for Relationship Managers, Fees and Charges and Meeting Expectations.

Currently, around 7,000 charities bank with Unity and over 50% of our lending last year was to charitable organisations.

Established in 1984, positive social impact and financial sustainability were part of our founding principles. Today, more than 30 years later, they remain core to what we stand for.

If you’re a charity, look no further – we’re on the same page.

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**FUNDING**

**PayPal Giving Fund**

PayPal Giving Fund is a registered charity (No. 1110538) that enables PayPal and its partners, such as eBay, to raise funds on behalf of UK charities. PayPal Giving Fund is working to create a network of donors, businesses and charities and provides a secure and easy way for people to find and support their favourite causes while at home or on the go. Working with leading internet businesses, PayPal Giving Fund generates more than $35m in donations each year to benefit charities in the US and UK.

Contact us at: info@paypalgivingfund.org

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**INSURANCE**

**Ansvar Insurance**

Ansvar has over 50 years’ experience of insuring the Third Sector. We have a tailored range of policies to meet the needs and challenges faced by registered and recognised charities, community groups, not-for-profit companies, social enterprises and voluntary groups.

Most of our policies are ‘packaged’ for simplicity and value, but we recognise that each organisation is unique and special and provide flexibility to select additional cover as required.

Have a look at our website for more information about our products and services – www.ansvar.co.uk

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**Ecclesiastical Insurance Office**

At Ecclesiastical, we’ve been insuring not for profit organisations for 125 years. Today, we insure thousands of the nation’s charities of all sizes and complexities.

Voted best charity insurer* for the last five years running by both charities and brokers, we’ve worked closely with both to develop a flexible, specialist product that meets the varying needs of different types of charities.

We also offer a complete package of guidance and advice that’s there to give you support when you need it.

Speak to your broker for more information or visit www.ecclesiastical.com/CTimes

* In research conducted by FWD, an independent market research company, of those brokers and organisations who named an insurer in the survey, the majority voted Ecclesiastical as the best insurer for charity
Cerno Capital Partners LLP

34 Sackville Street, St James's
London W1S 3ED
For more information, please contact Mustafa Abbas, Nick Hornby, James Spence
T: 0207 382 4112
E: charities@cernocapital.com
W: www.cernocapital.com

Cerno Capital works closely with charities, helping them organise and manage their investment portfolios.

It is our view that the only way to obtain a reliable investment return is to identify the prevailing macro-economic themes and then follow a robust methodology for selecting investments. We take a real world approach to risk, concentrating on the risks of losing money and not just the measurement of volatility.

We invest globally, across multiple asset classes and take a long term outlook to wealth preservation and growth.

We act as both discretionary managers and advisors to charities.

Barclays Wealth and Investment Management

1 Churchill Place, London, E14 5HP
For more information, please contact Kathleen Britain, Head of Charities
T: +44 (0)20 3555 8565
E: Kathleen.Britain@barclays.com
W: www.barclays.com/wealth

Barclays is a transatlantic bank, helping customers and clients achieve their ambitions by offering products and services across personal, corporate and investment banking, credit cards and wealth management.

With over 60 years of presence in the sector, the Charities team has nationwide coverage with 20 investment specialists and manages 700 charity relationships making Barclays uniquely positioned to support the UK's charitable sector.

Unity Insurance Services

Suites 10 & 10A The Quadrant
60 Marlborough Road
Lancing Business Park
Lancing, West Sussex BN15 8UW
T: 0345 049 7702
F: 0345 049 7705
E: info@unityinsuranceservices.co.uk
W: www.unityinsuranceservices.co.uk

Insurance for charities with 100% of our profits returned to charity.

As a charity owned insurance broker, Unity Insurance Services has a unique insight into your sector. For over 80 years, we have been protecting the people, property, liabilities and activities of charities.

We view each charity as unique so we always aim to provide solutions that fit your exacting needs. That’s why we will spend the time to understand in detail your activities and risks to obtain the best possible cover at the best possible price.

Visit our website or telephone to us to find out more.

Charles Stanley & Co. Limited

55 Bishopsgate
London EC2N 3AS
Nic Muston – Director of Private Clients & Charities
E: nic.muston@charles-stanley.co.uk
T: 0207 149 6610
W: www.charles-stanley.co.uk

The 5 Star Service

We believe that no two charities are alike so we create bespoke investment portfolios designed around each charity’s unique requirements. We support trustees in fulfilling their wide range of responsibilities by providing comprehensive advice that cuts through investment jargon. We monitor risk carefully and have six 5 Star Defaqto ratings for our service. Our 24 local offices access central expertise in:

- Asset Allocation
- Ethical Screening
- Fixed income
- Passive investments
- Active fund Research

Authorised and regulated by the Financial Conduct Authority
INVESTMENT MANAGEMENT

EdenTree Investment Management Ltd
24 Monument Street
London
EC3R 8AJ
Philip Baker
Head of Institutional Business Development
T: 0800 032 3778
E: charities@edentreeim.com
W: edentreeim.com

Profit with principles
That is what we aim to deliver. We believe that a company’s business activity, its environmental and community impact and the way it interacts with its stakeholders can all positively contribute to returns. This is why these factors are integral to our responsible investment process and why EdenTree Investment Management has won numerous awards for its performance.

Call us to discuss how investing responsibly will benefit your charity, learn how our charitable ownership helps us see things from your perspective and how your investment can make a real difference.

EdenTree Investment Management Ltd is authorised and regulated by the Financial Conduct Authority.

C. Hoare & Co.
37 Fleet Street
London
EC4P 4DQ
Simon Barker,
Head of Charities
T: 020 7353 4522
E: simon.barker@hoaresbank.co.uk
W: www.hoaresbank.co.uk

Stability and Integrity
We offer charities a full bespoke service across investment management, banking, lending and cash administration.

• Stable family ownership for over 340 years
• Strong risk-adjusted performance
• Fully unconflicted with no in-house funds or products
• Simple fee structure
• Award-winning service
• Longstanding connection with the charity sector
• Values supported by philanthropic family

Lombard Odier (Europe) S.A.
Queensberry House,
3 Old Burlington Street,
London, W1S 3AB
Contact: Tom Rutherford, Head of Charities
T: 020 3206 6156
E: t.rutherford@lombardodier.com
W: www.lombardodier.com/ukcharities

Investing for impact, with values
Lombard Odier is an independent investment manager with a 200-year history of providing stability and investment innovation. Our team provides specialist advice to charities, as well as:

• Bespoke investment services tailored to the priorities of your charity
• Risk-based investment strategy designed to limit fluctuations in portfolio value
• Custody services, providing online access and transparent reporting on portfolio performance

Disclaimer: The bank is authorised and regulated by the CSSF in Luxembourg and its branch in the UK by the Prudential Regulation Authority and the Financial Conduct Authority.

M&G Investments,
M&G Charities Department
PO Box 9038, Chelmsford CM99 2XF
T: Richard Macey 020 7548 3731
or James Potter 020 7548 3882
E: charities@mandg.co.uk
W: www.mandg.co.uk/charities

With M&G, you’re free to choose from two specialist pooled funds for charities, Charifund and Charibond, or alternatively, invest across our wide range of OEIC funds.

We’ve been managing charitable funds for over 55 years and now look after £1.4 billion* for charities – making us one of the largest and most experienced managers of these funds in the UK. The value of investments will fluctuate, which will cause fund prices to fall as well as rise and you may not get back the original amount you invested.

*As at 31.03.2016. Issued by M&G Securities Limited who is the fund manager and registered in England No. 90776. The registered office is Laurence Pountney Hill, London EC4R 0HH. M&G Securities Limited is authorised and regulated by the Financial Conduct Authority. Charibond’s charity registered number is 271815, and Charifund’s charity registered number is 249958.

Newton Investment Management
Stephanie Smith
Newton Investment Management
BNY Mellon Centre
160 Queen Victoria Street
London
EC4V 4LA
T: +44 (0)20 7163 6377
E: stephanie_smith@newton.co.uk
W: www.newton.co.uk/charities

At Newton, our sole focus is investment management. We currently manage £54.5 billion for a broad range of clients, of which £4.1 billion is on behalf of charities (as at 31 March 2017).

We are a committed and trusted, long-term partner to charities, with a track record of helping them achieve their goals. But we do not stand still; innovation and thought leadership in the charity sector are fundamental parts of our business. We use a distinctive, global thematic investment approach, combined with rigorous analysis of environmental, social and governance issues, in our specially designed charity pooled funds and segregated portfolio services.

www.newton.co.uk/charities
Quilter Cheviot
Contact: William Reid
One Kingsway
London
WC2B 6AN
T: +44 (0)20 7150 4000
E: charities@quiltercheviot.com
W: www.quiltercheviot.com
Quilter Cheviot Limited is authorised and registered by the Financial Conduct Authority

Rathbone Investment Management
W: rathbones.com/charities
T: 020 7965 7102
E: james.brennan@rathbones.com
James Brennan:
For further information please contact
8 Finsbury Circus, London EC2M 7AZ
Rathbones welcomes charities of all shapes and sizes.
We like to work in partnership with our charity clients which means you will have direct access to the person managing your charity's investments, resulting in a portfolio that accurately meets your needs and is as individual as your charity.
Key facts:
• £4.1 billion of charitable funds under management
• Over 1,000 charities
• Segregated or pooled investment
• Dedicated team of charity investment specialists
• A history grounded in philanthropy
Quilter Cheviot Limited is authorised and registered by the Financial Conduct Authority

Royal London Asset Management
W: www.rlam.co.uk
E: alan.bunce@rlam.co.uk
T: +44 (0)20 7506 6570
Business – Direct
Contact: Alan Bunce, Head of Institutional Business – Direct
Royal London Asset Management (RLAM) is one of the UK's leading investment companies for the charity sector. RLAM has built a strong reputation as an innovative manager, investing across all major asset classes and delivering consistent long-term outperformance. RLAM manages over £80 billion of assets, split between equities, fixed interest, property and cash, with a market leading capability in sustainable investing. RLAM is proud to manage £3.2 billion in assets on behalf of over 170 charity clients. We pride ourselves on the breadth and quality of the investment options we offer, and we recognise that your main focus is your charitable activity; ours is to construct the best possible investment portfolio, often in multi-asset solutions, to meet your risk and return objectives. Whatever your requirements, we are well positioned to offer a solution.
All data as at 31 March 2015.

Ruffer LLP
W: www.ruffer.co.uk
E: cqueree@ruffer.co.uk
Ruffer is an absolute return investment manager. Instead of following benchmarks, we build multi-asset portfolios that aim not to lose money on a 12 month rolling basis and deliver a return greater than the risk free alternative of cash on deposit. By aiming to avoid the cyclical gyrations of the market, we aspire to provide a less volatile experience for our clients. This approach has, over the long-term, delivered returns ahead of UK equities and the WM charities benchmark with less volatility. We manage over £20bn of assets, including over £2bn for over 300 charities as at 31 December 2016. We are able to provide fully segregated portfolios for clients and incorporate ethical restraints, either through a segregated portfolio or through our pooled Common Investment Fund. Our dedicated charities team includes a manager responsible for co-ordinating our ESG policies across the firm. We are a signatory to the UNPRI and regularly host conferences and seminars designed to bring charitable organisations together, discussing the key investment challenges they face.
Ruffer LLP is authorised and regulated by the FCA

Sarasin & Partners LLP
W: www.sarasinandpartners.com
E: john.handford@sarasin.co.uk
T: 020 7038 7268
Contact: John Handford
100 St Paul's Churchyard
London EC4M 8BU
Sarasin & Partners manages approximately 400 charities* with over £6.4 billion in charitable funds*, representing over 40% of the firm’s total Assets under Management. We also manage investments for UK private clients, pension funds, and other institutions with total funds under management of £14.1 billion** (as at 31.03.2017).
Our particular expertise is determining and reviewing the appropriate mix of asset classes suitable to meet the circumstances of each charity.
We are well known for our commitment to education having trained over 3,000 trustees. The reference for this training is our Compendium of Investment.
Sarasin & Partners LLP is a limited liability partnership incorporated in England and Wales with registered number OC329859 and is authorised and regulated by the Financial Conduct Authority.
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INVESTMENT MANAGEMENT

UBS
5 Broadgate
London EC2M 2AN
Helen McDonald - Director
E: helen.mcdonald@ubs.com
T: +44 207 567 0241
W: www.ubs.com/charities-uk

Charity focused, performance driven
Access all the investment insight and guidance your charity needs through our dedicated team of experts, structured and ethical investment process and world-leading research.

The value of your investments may fall as well as rise as a result of market and currency fluctuations. You may not get back the amount you invested.

Authorised and regulated by Financial Market Supervisory Authority in Switzerland. In the United Kingdom, UBS AG is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request.

The People’s Operator (TPO)
John Finch
Partnership Development Officer
The People’s Operator
40 Underwood Street
London, N1 7JQ
T: 0207 251 6648
E: partnerships@thepeoplesoperator.com
W: www.thepeoplesoperator.com

The People’s Operator (TPO) is the mobile network that gives back to causes: 10% of customers’ monthly spend is directed to their cause of choice at no cost to them. In addition, 25% of TPO’s profits are passed to the TPO Foundation to distribute to good causes.

TPO offers a great range of Pay Monthly contracts and Pay As You Go bundles, running on the UK's biggest mobile network, supported 7 days a week by the TPO in-house customer services team.

Visit our website today to see how your cause can benefit: www.thepeoplesoperator.com

INVESTMENT REVIEW SERVICES

TSA
50 Andover Road,
Tivoli, Cheltenham,
GL50 2TL
T: 01242 263167
F: 01242 584201
E: James@3sector.co.uk
W: www.3sector.co.uk

Independent Charity Reviews
TSA provides independent investment reviews and training for trustees to assist with fund management.

We can help you with:
- Reserves Policy
- Developing a comprehensive Investment Policy
- Investment policy review – aims & objectives
- Establishment of investment mandate for your manager to work with.
- Independent Search & Selection process – designed to help you look for the right manager
- Continual Trustee guidance to help monitor your investments, and keep up-to-date
- Advice on Ethical & SRI approaches to investment

The People’s Operator (TPO) is the mobile network that gives back to causes: 10% of customers’ monthly spend is directed to their cause of choice at no cost to them. In addition, 25% of TPO’s profits are passed to the TPO Foundation to distribute to good causes.

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Visit our website today to see how your cause can benefit: www.thepeoplesoperator.com

MOBILE

The People’s Operator (TPO)
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Partnership Development Officer
The People’s Operator
40 Underwood Street
London, N1 7JQ
T: 0207 251 6648
E: partnerships@thepeoplesoperator.com
W: www.thepeoplesoperator.com

RECRUITMENT

CharityJob
Hannover House, 76 Coombe Road
Kingston upon Thames
KT2 7AZ
E: info@charityjob.co.uk
T: 020 8939 8430

CharityTimes has joined forces with CharityJob the UK’s number 1 job site for the charity sector. With an average of 4,000 charity jobs advertised every month and over 350,000 job seeker visits, www.charityjob.co.uk carries more charity jobs than any other UK job board, saving you money and time.

To advertise your job vacancies on CharityTimes and CharityJob website simply log into your CharityJob account. Alternatively call CharityJob on 020 8939 8430 or email the sales team at info@charityjob.co.uk for further assistance.

In order to help you generate the best response to your recruitment campaigns, we have developed a choice of great value job listing products. Your’re listing on the Charity Times website is only £65 per vacancy if you book one of the following packages:
- Single Listing: £195 + VAT
- Enhanced Package: £375 + VAT
- Enhanced Plus Package: £475 + VAT
- Premium Package: £575 + VAT
Simply, bluQube is a comprehensive finance and accounting system designed to assist your charity in solving every day financial challenges in a practical and simplified way.

bluQube has been specifically developed to help charities challenge the way they think about finance.

Through cloud and browser-based technology with multi-device access, bluQube transforms finance operations to deliver cross-organisation efficiencies, sophisticated management information and a different way of seeing finance. With a user friendly interface designed to provide your core finance team with all the necessary functionality they need, while remaining intuitive for non-finance budget holders and senior management to tap in and access at a glance information, bluQube will usher in an all new level of efficiency to the way your charity operates.

bluQube finance software is developed by Symmetry, based in Bristol.

PS Financials have been providing core accounting, purchasing, budgeting and reporting software to the Not-for-Profit sector in 58+ countries for over 12 years. PS Financials has been chosen by all types of Not-for-Profit organisations with incomes ranging from £1 million to over £200 million per annum.

PS Financials is developed for the most modern computing environments including the CLOUD, hosted or locally installed environments. PS Financials uses its Unified Ledger design to provide powerful analysis and business intelligence, coupled with instant consolidation, process automation and ease of use.

The UK's top charity experts can help you!

Affordable, flexible and practical help from Greenacre on demand services

Using our large team of professional associates we can deliver tailored support and advice to charities quickly and affordably.

Low Development Costs! We have comprehensive materials covering financial management (including independent examinations); project development, management and delivery; fundraising and bid writing; trustee and staff training; risk analysis; and much more.

Greenacre Associates Ltd have been providing solutions for the not for profit sector at all levels over the past 5 years. Our Associates are drawn from professional spheres as diverse at Accountants and Lawyers to fundraisers and event managers but all have established experience in this sector and demonstrable track records of achievement.

Advertise your services directly to our subscribers using our Suppliers Directory

If you are a supplier to the charity and not-for-profit sector and want to maintain consistent visibility amongst potential customers then why not include your company within the suppliers section of Charity Times.

Your entry would be listed for 12 months (print & online) and includes company logo, contact details and company description/products.

Charity decision makers use this section to find suitable expert suppliers. So call us on 0207 562 2431 with your details and we will create a listing to ensure that your company is visible within this valuable resource.

Call us on 0207 562 2431