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E: rhill@gsmaccountants.co.uk
W: www.gsmaccountants.co.uk

Doing the right thing since 1918

From a single office in Central London, our team of Charity experts advise more than 70 NFP and Charity organisations on their financial reporting and performance.

Year after year they know GSM will always do the right thing by them, their supporters and beneficiaries.

Renowned for our wise counsel in your sector, we provide value for money, auditing excellence, charity accounting expertise and the highest levels of partner-led service, giving every good cause reason to review their accountancy provision.

Contact us now to arrange a meeting.

ASSOCIATIONS

acevo

Charity Leaders Network

ACEVO

Regent's Wharf
8 All Saints Street
London
N1 9RL

T: +44 (0) 20 7280 4960
F: +44 (0) 20 7280 4989
E: info@acevo.org.uk

The Association of Chief Executives of Voluntary Organisations (ACEVO) supports members by providing access to:

- Third sector leadership and governance resources to support boards and senior management teams
- Information, publications and reports on key third sector issues
- Conferences, courses and networking opportunities to enhance skills and build knowledge
- Dedicated helplines and support services such as CEO in Crisis - a service for third sector CEOs facing disputes with their board.

ACEVO also acts on behalf of members; connecting members to key contacts in government.

CFG INSPIRING
FINANCIAL
LEADERSHIP

Charity Finance Group

15-18 White Lion Street
London
N1 9PG

T: 0845 345 3192
F: 0845 345 3193

Company Registration No. 3182826

Charity Registration No. 1054914

Charity Finance Group (CFG) is the charity that champions best practice in finance management in the charity and voluntary sector. Our vision is of a financially confident, dynamic and trustworthy charity sector. With this aim in sight, CFG delivers services to its charity members and the sector at large which enable those with financial responsibility to develop and adopt best practice.

With more than 1,300 member charities, managing over £19.3 billion, we are uniquely placed to challenge regulation which threatens the effective use of charity funds, drive efficiency and help charities to make the most out of their money.

For more information please visit www.cfg.org.uk

Institute of Fundraising

Institute of Fundraising

Charter House
13-15 Carteret Street
London SW1H 9DJ

T: +44 (0) 20 7840 1000
Twitter: @ioftweets

Facebook: www.facebook.com/instituteoffundraising

www.institute-of-fundraising.org.uk

The Institute of Fundraising (IoF) is the professional membership body for fundraising in the UK.

Our vision: Excellent fundraising for a better world

Our mission: Creating the environment and understanding for fundraisers to excel

We support our individual members, organisations as well as the fundraising community and the general public and donors through:

- Leadership and representation
- Best practice and compliance
- Education and networking
- Championing and promoting fundraising as a career choice.

We are a charity that supports charities and public benefit organisations in connecting donors and supporters with the causes they care passionately about.

Excellent fundraising is the essential ingredient that enables us to make the world a better place. Find out how we can enable you to be the best fundraiser you can be.

BANKING

Charity bank
a bank for good

Charity Bank Limited

Fosse House, 182 High Street,
Tonbridge, Kent, TN9 1BE

Call our lending team:

T: 01732 441919
E: loanenquiries@charitybank.org
W: charitybank.org

Twitter: @charitybank
Facebook: /charitybank

If you could borrow from a bank run for and owned by charities and social purpose organisations, would you be interested?

Every single one of our shareholders is either a charitable trust, foundation, or social purpose organisation: our mission is to support your mission.

You can apply for loans from £50,000 to £3.25 million and more in partnership with other lenders.

We offer loans to support your organisation, a deep interest in what you do and a team of regional managers that is there to be your partner in doing good.

Talk to our lending team to enquire about a loan.

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BANKING



Triodos Bank

Deanery Road
Bristol BS1 5AS

T: + 44 (0)800 328 2181
E: contact@triodos.co.uk
W: www.triodos.co.uk

Triodos Bank offers a fresh approach to banking. Our mission is to make money work for positive social, environmental and cultural change.

We do this by only lending money to businesses and projects which benefit people and the planet, including charities and community groups.

This means our depositors know their money is used to make a positive impact, while still receiving a fair return. And the charities we lend to receive informed advice, based on our team's in-depth understanding of how to balance financial and ethical business objectives.

We offer a range of services for organisations of all sizes, including:

- Term loans and overdrafts • Deposit and current accounts • Corporate finance (capital raising)

Visit triodos.co.uk to find out more.

INSURANCE



Ansvar Insurance

Ansvar House
31st Leonards Road,
Eastbourne, East Sussex
BN21 3UR

Jane Williams

T: 01323 737541
F: 01323 644082
E: ansvar.insurance@ansvar.co.uk
W: www.ansvar.co.uk

Ansvar has over 50 years' experience of insuring the Third Sector. We have a tailored range of policies to meet the needs and challenges faced by registered and recognised charities, community groups, not-for-profit companies, social enterprises and voluntary groups.

Most of our policies are 'packaged' for simplicity and value, but we recognise that each organisation is unique and special and provide flexibility to select additional cover as required.

Have a look at our website – ansvar.co.uk – to find a broker in your area.



Ecclesiastical Insurance Office

Beaufort House
Brunswick Road
Gloucester GL1 1JZ

Visit our website or talk to your broker to find out more.

T: 0845 850 0307
E: information@ecclesiastical.com
W: www.ecclesiastical.com/CTimes

At Ecclesiastical, we've been insuring not for profit organisations for 125 years. Today, we insure thousands of the nation's charities of all sizes and complexities.

Voted best charity insurer* for the last five years running by both charities and brokers, we've worked closely with both to develop a flexible, specialist product that meets the varying needs of different types of charities.

We also offer a complete package of guidance and advice that's there to give you support when you need it.

Speak to your broker for more information or visit www.ecclesiastical.com/CTimes

* In research conducted by FWD, an independent market research company, of those brokers and organisations who named an insurer in the survey, the majority voted Ecclesiastical as the best insurer for charity



Stackhouse Poland
Private • Commercial • Community • Healthcare

Stackhouse Poland Limited

Blenheim House
1-2 Bridge Street
Guildford
Surrey
GU1 4RY

T: 01483 407 440
F: 01483 407 441
W: www.stackhouse.co.uk

Stackhouse Poland look after 400 charities and "not for profit" organisations in the UK.

Our specialist team arrange a broad range of insurance programmes for our charity clients, including property and liability as well as motor, charity trustee cover and travel policies for aid workers, etc.

The Company also arranges insurance for a large number of corporate clients and has a specialist private client division advising affluent and High Net Worth clients on their personal insurance needs.

Please see our website for the video outlining our services to the Charity sector or contact us to discuss our 10 point Charity checklist for Insurance.

Insurance Broker of the Year 2013
Independent Regional Broker of the Year 2007
Finalist Independent Regional Broker of the Year 2009

FUNDING



PayPal Giving Fund

Whittaker House,
Whittaker Ave
Richmond, Surrey
TW9 1EH, UK

E: info@paypalgivingfund.org
W: paypalgivingfund.org.uk

PayPal Giving Fund is a registered charity (No. 1110538) that enables PayPal and its partners, such as eBay, to raise funds on behalf of UK charities. PayPal Giving Fund is working to create a network of donors, businesses and charities and provides a secure and easy way for people to find and support their favourite causes while at home or on the go. Working with leading internet businesses, PayPal Giving Fund generates more than \$35m in donations each year to benefit charities in the US and UK.

Contact us at: info@paypalgivingfund.org

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INSURANCE



Unity Insurance Services

Suites 10 & 10A The Quadrant
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Lancing Business Park
Lancing, West Sussex
BN15 8UW

T: 0345 040 7702
F: 0345 040 7705
E: info@unityinsuranceservices.co.uk
W: www.unityinsuranceservices.co.uk

Insurance for charities with 100% of our profits returned to charity.

As a charity owned insurance broker, Unity Insurance Services has a unique insight into your sector. For over 80 years, we have been protecting the people, property, liabilities and activities of charities.

We view each charity as unique so we always aim to provide solutions that fit your exacting needs. That's why we will spend the time to understand in detail your activities and risks to obtain the best possible cover at the best possible price.

Visit our website or telephone to us to find out more.

INVESTMENT MANAGEMENT



Barclays Wealth and Investment Management

1 Churchill Place, London, E14 5HP

For more information, please contact:
Kathleen Britain, Head of Charities

T: +44 (0)20 3555 8565
E: Kathleen.Britain@barclays.com
W: www.barclays.com/wealth

Barclays Bank PLC is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority

Barclays is a transatlantic bank, helping customers and clients achieve their ambitions by offering products and services across personal, corporate and investment banking, credit cards and wealth management.

With over 60 years of presence in the sector, the Charities team has nationwide coverage with 20 investment specialists and manages 700 charity relationships making Barclays uniquely positioned to support the UK's charitable sector.

CERNO CAPITAL

Cerno Capital Partners LLP

34 Sackville Street, St James's
London W1S 3ED

For more information, please contact
Mustafa Abbas, Nick Hornby,
James Spence

T: 0207 382 4112
E: charities@cernocapital.com
W: www.cernocapital.com

Cerno Capital works closely with charities, helping them organise and manage their investment portfolios.

It is our view that the only way to obtain a reliable investment return is to identify the prevailing macro-economic themes and then follow a robust methodology for selecting investments. We take a real world approach to risk, concentrating on the risks of losing money and not just the measurement of volatility.

We invest globally, across multiple asset classes and take a long term outlook to wealth preservation and growth.

We act as both discretionary managers and advisors to charities.



EdenTree Investment Management Ltd

24 Monument Street
London
EC3R 8AJ

Mike Goddings
Head of Charity Development
T: 0800 032 3778
E: charityinvestments@edentreeim.com
W: edentreeim.com



EdenTree is an investment management firm with a strong heritage of delivering profit with principles. We provide an award-winning fund range managed responsibly by some of the UK's most highly rated Fund Managers. We believe that consistent, long-term returns are more likely to be achieved by investing responsibly in sustainable businesses. Our charitable ownership, along with our history, is what drives our values and we're proud to re-invest our profits into the community. Our Amity Charity Funds are both positively and negatively screened – and we now have over £2.4 billion* of institutional and retail funds under management.

*EdenTree as at 31 December 2014



PRIVATE BANKERS SINCE 1672

C. Hoare & Co.

37 Fleet Street
London
EC4P 4DQ

Simon Barker,
Head of Charities
T: 020 7353 4522
E: simon.barker@hoaresbank.co.uk
W: www.hoaresbank.co.uk

Stability and Integrity

We offer charities a full bespoke service across investment management, banking, lending and cash administration.

- Stable family ownership for over 340 years
- Strong risk-adjusted performance
- Fully unconflicted with no in-house funds or products
- Simple fee structure
- Award-winning service
- Longstanding connection with the charity sector
- Values supported by philanthropic family

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INVESTMENT MANAGEMENT



Lombard Odier (Europe) S.A.

Queensberry House,
3 Old Burlington Street,
London, W1S 3AB

Contact: Tom Rutherford, Head of Charities
T: 020 3206 6156
E: t.rutherford@lombardodier.com
W: www.lombardodier.com/ukcharities

Investing for impact, with values

Lombard Odier is an independent investment manager with a 200-year history of providing stability and investment innovation. Our team provides specialist advice to charities, as well as:

- Bespoke investment services tailored to the priorities of your charity
- Risk-based investment strategy designed to limit fluctuations in portfolio value
- Custody services, providing online access and transparent reporting on portfolio performance

Disclaimer: The bank is authorised and regulated by the CSSF in Luxembourg and its branch in the UK by the Prudential Regulation Authority and the Financial Conduct Authority



M&G Investments, M&G Charities Department

PO Box 9038, Chelmsford CM99 2XF

T: Richard Macey 020 7548 3731
or James Potter 020 7548 3882

E: charities@mandg.co.uk
W: www.mandg.co.uk/charities

With M&G, you're free to choose from two specialist pooled funds for charities, Charifund and Charibond, or alternatively, invest across our wide range of OEIC funds.

We've been managing charitable funds for over 55 years and now look after £1.4 billion* for charities – making us one of the largest and most experienced managers of these funds in the UK. The value of investments will fluctuate, which will cause fund prices to fall as well as rise and you may not get back the original amount you invested.

*As at 31.03.2016. Issued by M&G Securities Limited who is the fund manager and registered in England No. 90776. The registered office is Laurence Pountney Hill, London EC4R 0HH. M&G Securities Limited is authorised and regulated by the Financial Conduct Authority. Charibond's charity registered number is 271815, and Charifund's charity registered number is 249958.



Newton Investment Management

Stephanie Smith
Newton Investment Management
BNY Mellon Centre
160 Queen Victoria Street
London
EC4V 4LA

T: +44 (0)20 7163 6377
E: stephanie_smith@newton.co.uk
W: www.newton.co.uk/charities

Newton's sole focus is investment management, with its guiding principle being to enhance the real wealth of its clients. It currently manages £53 billion on behalf of charities, pension funds and institutions.

Newton is committed to the charity sector and has a charity business that is very important to it. It has a well-established history as a UK charity investment firm, currently managing £3.9 billion on behalf of its charity clients. Newton uses a distinctive global, thematic approach which is incorporated in its specially designed charity pooled funds and segregated portfolio services. (Data as at 31 December 2016).

www.newton.co.uk/charities



QUILTER CHEVIOT
INVESTMENT MANAGEMENT

Quilter Cheviot

Contact: William Reid

One Kingsway
London
WC2B 6AN

T: +44 (0)20 7150 4000
E: charities@quiltercheviot.com
W: quiltercheviot.com

How do you navigate investment challenges & opportunities?

- Over £1.5 billion of charity assets under management (as at 30/06/2016)

When it comes to investment, we help charities by thinking beyond the obvious.

- Support for the sector: charity seminars, bespoke investment training, ethical investment expertise and knowledge guides

Quilter Cheviot Limited is authorised and registered by the Financial Conduct Authority

Rathbones
Look forward



Rathbone Investment Management

8 Finsbury Circus, London EC2M 7AZ

For further information please contact James Brennan:

E: james.brennan@rathbones.com
T: 020 7965 7102
W: rathbones.com/charities

Rathbone Investment Management is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

Rathbones welcomes charities of all shapes and sizes

We like to work in partnership with our charity clients which means you will have direct access to the person managing your charity's investments, resulting in a portfolio that accurately meets your needs and is as individual as your charity.

Key facts

- £4.1 billion of charitable funds under management
- Over 1,000 charities
- Segregated or pooled investment
- Dedicated team of charity investment specialists
- A history grounded in philanthropy

All figures as at 31 December 2016.

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INVESTMENT MANAGEMENT



Royal London Asset Management

55 Gracechurch Street
London, EC3V 0RL

Contact: Alan Bunce, Head of Institutional Business – Direct

T: +44 (0)20 7506 6570
E: alan.bunce@rlam.co.uk
www.rlam.co.uk

RLAM is authorised and regulated by the Financial Conduct Authority.

Royal London Asset Management (RLAM) is one of the UK's leading investment companies for the charity sector. RLAM has built a strong reputation as an innovative manager, investing across all major asset classes and delivering consistent long-term outperformance. RLAM manages over £80 billion of assets, split between equities, fixed interest, property and cash, with a market leading capability in sustainable investing.

RLAM is proud to manage £3.2 billion in assets on behalf of over 170 charity clients. We pride ourselves on the breadth and quality of the investment options we offer, and we recognise that your main focus is your charitable activity; ours is to construct the best possible investment portfolio, often in multi-asset solutions, to meet your risk and return objectives. Whatever your requirements, we are well positioned to offer a solution.

All data as at 31 March 2015.



Ruffer LLP

80 Victoria Street
London
SW1E 5JL

For more information contact:
Christopher Querée, Investment Director – Head of Charities

T: +44 (0)20 7963 8110
F: +44 (0)20 7963 8175
E: cqueree@ruffer.co.uk

Ruffer is an absolute return investment manager. Instead of following benchmarks, we build multi-asset portfolios that aim not to lose money on a 12 month rolling basis and deliver a return greater than the risk free alternative of cash on deposit. By aiming to avoid the cyclical gyrations of the market, we aspire to provide a less volatile experience for our clients. This approach has, over the long-term, delivered returns ahead of UK equities and the WM charities benchmark with less volatility. We manage over £20bn of assets, including over £2bn for over 300 charities as at 31 December 2016. We are able to provide fully segregated portfolios for clients and incorporate ethical restraints, either through a segregated portfolio or through our pooled Common Investment Fund. Our dedicated charities team includes a manager responsible for co-ordinating our ESG policies across the firm. We are a signatory to the UNPRI and regularly host conferences and seminars designed to bring charitable organisations together, discussing the key investment challenges they face.

Ruffer LLP is authorised and regulated by the FCA



Sarasin & Partners LLP

Juxon House
100 St Paul's Churchyard
London EC4M 8BU

Contact: John Handford

T: 020 7038 7268
F: 020 7038 6864
E: john.handford@sarasin.co.uk
W: www.sarasinandpartners.com

Sarasin & Partners manages approximately 380 charities* with over £5.7 billion in charitable funds*, representing over 40% of the firm's total Assets under Management. We also manage investments for UK private clients, pension funds, and other institutions with total funds under management of £13.6 billion* (*as at 30.06.2016).

Our particular expertise is determining and reviewing the appropriate mix of asset classes suitable to meet the circumstances of each charity.

We are well known for our commitment to education having trained over 3,000 trustees. The reference for this training is our Compendium of Investment.

Sarasin & Partners LLP is a limited liability partnership incorporated in England and Wales with registered number OC329859 and is authorised and regulated by the Financial Conduct Authority.



UBS

5 Broadgate
London EC2M 2AN

Helen McDonald - Director
E: helen.mcdonald@ubs.com
T: +44 207 567 0241

W: www.ubs.com/charities-uk

Charity focused, performance driven

Access all the investment insight and guidance your charity needs through our dedicated team of experts, structured and ethical investment process and worldleading research.

The value of your investments may fall as well as rise as a result of market and currency fluctuations. You may not get back the amount you invested.

Authorised and regulated by Financial Market Supervisory Authority in Switzerland. In the United Kingdom, UBS AG is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request.

INVESTMENT REVIEW SERVICES



TSA

50 Andover Road,
Tivoli, Cheltenham,
GL50 2TL

T: 01242 263167
F: 01242 584201
E: James@3sector.co.uk
W: www.3sector.co.uk

Independent Charity Reviews

TSA provides independent investment reviews and training for trustees to assist with fund management.

We can help you with:-

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- Investment policy review – aims & objectives
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- Independent Search & Selection process – designed to help you look for the right manager
- Continual Trustee guidance to help monitor your investments, and keep up-to date
- Advice on Ethical & SRI approaches to investment

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MOBILE



The People's Operator (TPO)

John Finch
Partnership Development Officer
The People's Operator
40 Underwood Street
London, N1 7JQ
T: 0207 251 6648
E: partnerships@thepeoplesoperator.com
W: www.thepeoplesoperator.com

The People's Operator (TPO) is the mobile network that gives back to causes: 10% of customers' monthly spend is directed to their cause of choice at no cost to them. In addition, 25% of TPO's profits are passed to the TPO Foundation to distribute to good causes.

TPO offers a great range of Pay Monthly contracts and Pay As You Go bundles, running on the UK's biggest mobile network, supported 7 days a week by the TPO in-house customer services team.

Visit our website today to see how your cause can benefit:

www.thepeoplesoperator.com

RECRUITMENT



CharityJob

Hannover House, 76 Coombe Road
Kingston upon Thames
KT2 7AZ
E: info@charityjob.co.uk
T: 020 8939 8430

Charity Times has joined forces with CharityJob the UK's number 1 job site for the charity sector. With an average of 4,000 charity jobs advertised every month and over 350,000 job seeker visits, www.charityjob.co.uk carries more charity jobs than any other UK job board, saving you money and time.

To advertise your job vacancies on Charity Times and CharityJob website simply log into your CharityJob account. Alternatively call CharityJob on 020 8939 8430 or email the sales team at info@charityjob.co.uk for further assistance.

In order to help you generate the best response to your recruitment campaigns, we have developed a choice of great value job listing products. You're listing on the Charity Times website is only £65 per vacancy if you book one of the following packages:

- Single Listing: £195 + VAT
- Enhanced Package: £ 375 + VAT
- Enhanced Plus Package: £475 + VAT
- Premium Package: £575 + VAT

SOFTWARE PROVIDERS



bluQube

The Hophouse
The Old Brewery Business Park
7-11 Lodway
Pill
Bristol
BS20 0DH
E: hello@bluqube.co.uk
T: 08456 44 77 88
W: www.bluqube.co.uk

Simply, bluQube is a comprehensive finance and accounting system designed to assist your charity in solving every day financial challenges in a practical and simplified way.

bluQube has been specifically developed to help charities challenge the way they think about finance.

Through cloud and browser-based technology with multi-device access, bluQube transforms finance operations to deliver cross-organisation efficiencies, sophisticated management information and a different way of seeing finance. With a user friendly interface designed to provide your core finance team with all the necessary functionality they need, while remaining intuitive for non-finance budget holders and senior management to tap in and access at a glance information, bluQube will usher in an all new level of efficiency to the way your charity operates.

bluQube finance software is developed by Symmetry, based in Bristol.



PS Financials Ltd

Park House, Peterborough
Business Park, Lynch Wood,
Peterborough, PE2 6FZ.

Contact: James Vear
E: charities@psfinancials.com
T: 01733 367 330

PS Financials - Powering Better Business Decisions

PS Financials have been providing core accounting, purchasing, budgeting and reporting software to the Not-for-Profit sector in 58+ countries for over 12 years. PS Financials has been chosen by all types of Not-for-Profit organisations with incomes ranging from £1 million to over £200 million per annum.

PS Financials is developed for the most modern computing environments including the CLOUD, hosted or locally installed environments. PS Financials uses its Unified Ledger design to provide powerful analysis and business intelligence, coupled with instant consolidation, process automation and ease of use.

CHARITY SOLUTIONS



Greenacre Associates Ltd

PO BOX 464
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W: www.Greenacregruop.co.uk

The UK's top charity experts can help you!

Affordable, flexible and practical help from Greenacre on demand services

Using our large team of professional associates we can deliver tailored support and advice to charities quickly and affordably.

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Greenacre Associates Ltd have been providing solutions for the not for profit sector at all levels over the past 5 years. Our Associates are drawn from professional spheres as diverse as Accountants and Lawyers to fundraisers and event managers but all have established experience in this sector and demonstrable track records of achievement.